# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

# 1. Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements of THE NIPPON ROAD CO., LTD. (the "Company") and its consolidated subsidiaries (hereinafter referred to collectively as the "Companies") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

## **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

# 2. Summary of Significant Accounting Policies

#### (1) Principles of Consolidation

At March 31, 2018, the consolidated financial statements included the accounts of the Company and its 43 (41 at March 31, 2017) subsidiaries (40 domestic subsidiaries and 3 overseas subsidiaries). During the year ended March 31, 2018, two subsidiaries were included into consolidation due to their increased materiality. All assets and liabilities of consolidated subsidiaries were revalued to fair market value as of the date of establishment of control. Any difference between the cost of an investment in a subsidiary and the amount of underlying equity in the net assets of the subsidiary, if any at the date of establishment of control, were expensed when incurred, as any such difference was insignificant. All significant intercompany accounts and transactions have been eliminated in consolidation.

The unconsolidated subsidiaries and affiliates did not have a material effect on the consolidated financial statements of the Companies and therefore they were excluded from consolidation. They were not accounted for using the equity method for the reason described above.

Overseas consolidated subsidiaries adopted accounting principles generally accepted in their respective countries and no adjustments were made to their financial statements in consolidation, as allowed under accounting principles and practices generally accepted in Japan. In addition, the financial statements of three overseas subsidiaries (Nippon Road (M) Sdn. Bhd., Thai Nippon Road Co., Ltd. and Thai Nippon Holding Ltd.) were prepared on a calendar-year basis. Significant transactions that occurred between January 1 and March 31 were reflected in the accompanying consolidated financial statements.

#### (2) Valuation of Securities

Securities held by the Companies are classified into two categories:

- a) Held-to-maturity debt securities that the Companies intend to hold to maturity are stated at cost after accounting for any premium or discount on acquisition, which is amortized over the period to maturity.
- b) Marketable equity securities for which market quotations are available are stated at fair value. Net unrealized gains and losses, net of the related tax effect, on these securities are reported as a separate component of "Shareholders' Equity".

Non-marketable equity securities for which it is not practicable to estimate the fair value because of lack of market prices and difficulty in estimating fair value without incurring excessive cost are valued at cost, cost being determined by the moving average method.

For the years ended March 31, 2018 and 2017

#### (3) Inventory Valuation

Inventories are classified into three categories:

- a) Merchandise and b) the cost of uncompleted construction contracts, are valued at cost as determined by the job order costing method. (The balance sheet amounts of the inventories are calculated at the reduced book values reflecting potential decline in profitability.)
- c) Raw materials are valued at cost as determined by the moving average method. (The balance sheet amounts of the inventories are calculated at the reduced book values reflecting potential decline in profitability.)

#### (4) Tangible Fixed Assets

Tangible fixed assets of the Company and its domestic subsidiaries, excluding leased assets, are principally depreciated using the declining-balance method over the estimated useful lives of the assets. However, the straight-line method has been applied to buildings, excluding building fixtures, acquired after April 1, 1998, and building fixtures and structures acquired after April 1, 2016, over the estimated useful lives of the assets.

Leased assets are depreciated using the straight-line method over the lease term.

Tangible fixed assets of overseas subsidiaries are principally depreciated using the straight-line method over the estimated useful lives of the assets.

Normal repairs and maintenance, including minor renewals and improvements, are charged to expense as incurred.

Estimated useful lives range from 3 to 50 years for buildings and structures, and from 2 to 20 years for machinery, equipment, and leased assets.

#### (5) Intangible Assets

Amortization of intangible assets and long-term prepaid expenses included in "Other investments" are computed using the straight-line method, over the estimated useful lives.

Software for internal use is amortized over the expected useful life of the software (5 years) on a straight-line basis.

For the years ended March 31, 2018 and 2017

#### (6) Reserves and Allowances

#### (i) Allowance for doubtful accounts

The Company and its domestic subsidiaries provide an allowance for doubtful accounts based on a historical default ratio, in addition to the amount of potential losses from uncollectible receivables based on management's estimate.

The foreign consolidated subsidiaries provide for potential losses from uncollectible receivables based on management's estimate.

# (ii) Warranty provision for completed construction contracts

A warranty reserve for completed construction contracts is provided at an estimated amount, based on the actual level of defects and the related warranty costs specified in the completed construction contracts.

#### (iii) Provision for loss on construction contracts

The Company provides a reasonable estimated amount for future loss on construction contracts outstanding at the year-end.

#### (iv) Accrued bonus to directors and statutory auditors

To prepare for payment of bonuses to directors and statutory auditors, a reserve for bonus is provided based on the estimated amount of bonus to be paid.

#### (v) Allowance for loss related to Anti-Monopoly Act

To prepare for payments related to the Anti-Monopoly Act for items such as surcharges and breach of contract, the Company provides for possible loss to be incurred in the future based on facts and circumstances known as of the balance sheet date.

# (7) Method for Accounting for Retirement Benefits

#### (i) Method of attributing expected retirement benefits to periods

When calculating retirement benefit obligations, the benefit formula method was used for attributing expected retirement benefits for the periods through March 31, 2018.

#### (ii) Method of expenses for actuarial differences and prior service costs

Unrecognized prior service costs are amortized on a straight-line basis over 12 years from the year in which they occur.

Unrecognized actuarial differences are amortized on a straight-line basis over 12 years from the next year in which they occur.

#### (8) Translation of Foreign Currency

All monetary assets and liabilities denominated in foreign currencies, whether long-term or short-term, are translated into Japanese yen at the exchange rate prevailing at the balance sheet date. Resulting gains and losses are included in net income or loss for the period.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

Assets and liabilities of the foreign subsidiaries and affiliates are translated into Japanese yen at the exchange rate prevailing at the balance sheet date. Shareholders' equity at the beginning of the year is translated into Japanese yen at the historical rate. Profit and loss accounts for the year are translated into Japanese yen using the average exchange rate prevailing for the year. Differences in yen amounts arising from the use of different rates are presented as "foreign currency translation adjustments" in the shareholders' equity.

#### (9) Revenue Recognition

#### (i) Construction Contracts

The Company and its domestic consolidated subsidiaries recognize construction contract revenue using the percentage-of-completion method if the outcome of the construction activity is certain during the course of activity, otherwise using the completed contract method.

#### (ii) Revenue from finance lease transactions

Lease fees are recognized in sales and cost of sales at time of receipt.

#### (10) Hedge Accounting

The derivatives designated as hedging instruments by the Companies are principally interest rate swaps.

The Companies have a policy to utilize hedging instruments in order to reduce the Companies' risk of fluctuations in interest rates. Therefore, the Companies' purchases of hedging instruments are limited to, at maximum, the amounts of the hedged items.

Unrealized gains or losses from changes in the fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability until gains on losses relating to the hedge items are recognized. However, interest rate swaps, if they meet the conditions for hedge accounting and their nominal amount, terms of interest and contract period are substantially the same as those of hedged items, are not valued at fair value, but are accrued net of the swap interest paid and received.

The Companies evaluate the effectiveness of their hedging activities, except for interest rate swaps which meet the conditions described above, with reference to the correlation between fluctuation in the market value of hedged items and hedging instruments accumulated from the commencement of the hedges.

#### (11) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits capable of being withdrawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

#### (12) Accounting for Consumption Tax

Consumption tax is imposed at the flat rate of 8% on all domestic consumption of goods and services (with certain exemptions).

The consumption tax withheld upon sale and consumption tax paid by the Companies on their purchases of goods and services are not included in the amounts of respective revenue and cost or expense items in the accompanying consolidated statements of income. The consumption tax withheld and consumption tax paid is recorded as assets or liabilities and the net balance is included in "Accounts payable - other" in the consolidated balance sheets.

#### (13) Income Taxes

Income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitant taxes and enterprise taxes.

The Company and its subsidiaries adopt deferred tax accounting in accordance with the amended regulations for the preparation of consolidated financial statements. Deferred income taxes are determined using the asset and liability approach, whereby deferred tax assets and liabilities are recognized in respect of temporary differences between the tax basis of assets and liabilities and those as reported in the consolidated financial statements.

#### (14) Appropriation of Retained Earnings

Until the year ended March 31, 2006, under the Japanese Commercial Code and the Articles of Incorporation of the Company, the appropriation of retained earnings proposed by the Board of Directors was subject to approval by the shareholders at a meeting, which must be held within three months of the end of each financial year. The appropriations of retained earnings reflected in the accompanying consolidated financial statements included the results of such appropriations applicable to the immediately preceding financial year as approved at the shareholders' meeting and effected during the relevant year. Dividends were paid to shareholders on the shareholders' register as of the end of each financial year. As was customary practice in Japan, the payment of bonuses to directors and corporate auditors was made out of retained earnings through an appropriation, instead of being charged to the expense of the year.

The Japanese Commercial Code provided that interim cash dividends may be paid as a part of the annual dividend upon approval by the Board of Directors. The Company did not pay such interim dividends to its shareholders.

Effective from May 1, 2007, under the Japanese Corporate Law, such cash dividends are able to be made at any time by resolution of the shareholders or by the Board of Directors if certain conditions are met.

## **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

#### (15) Legal Reserves

Under the Japanese Corporate Law, the entire amount of the issue price of shares is required to be accounted for as common stock, although a company may, by resolution of its Board of Directors, account for an amount not exceeding one-half of the issue price of the new shares as additional paid-in capital.

The Japanese Corporate Law requires that an amount equal to at least 10% of cash dividends and other cash appropriations are appropriated and set aside as legal reserve until the total amount of legal reserve and additional paid-in capital equals 25% of common stock. The legal reserve and additional paid-in capital may be used to eliminate or reduce a deficit by resolution of the shareholders' meeting or may be capitalized by resolution of the Board of Directors. If the total amount of the legal reserve and additional paid-in capital remains equal to or exceeds 25% of common stock, the legal reserve and additional paid-in capital are available for dividends by resolution of the shareholders' meeting. In the accompanying financial statements, the legal reserve is included in retained earnings and additional paid-in capital is included in capital surplus.

The maximum amount the Company can distribute as dividends is calculated based on the unconsolidated financial statements of the Company in accordance with the Japanese Corporate Law.

#### 3. United States Dollar Amounts

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of \times 106.27=U.S. \times 1, the approximate rate of exchange prevailing at March 31, 2018 has been used in translation. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

#### 4. Changes in Accounting Policies, Presentation of Financial Statements and Additional Information

(Accounting Standard and Implementation Guidance on Revenue Recognition)

On March 30, 2018, the Accounting Standards Board of Japan (ASBJ) issued "Accounting Standard for Revenue Recognition" (ASBJ Statement No.29) and "Implementation Guidance on Accounting Standard for Revenue Recognition" (ASBJ Guidance No. 30).

#### (i) Overview

This is a comprehensive accounting standard for revenue recognition. Specifically, the accounting standard establishes the following five-step model that will apply to revenue from customers.

- 1. Identify the contract(s) with a customer
- 2. Identify the performance obligations in the contract
- 3. Determine the transaction price

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

- 4. Allocate the transaction price to the performance obligations in the contract
- 5. Recognize revenue when (or as) the entity satisfies a performance obligation

## (ii) Scheduled date of adoption

The Company expects to adopt the accounting standard and implementation guidance from the beginning of the fiscal year ending March 31, 2022.

(iii) Impact of the adoption of accounting standard and implementation guidance

The Company is currently evaluating the effect of the adoption of this accounting standard and implementation guidance on its consolidated financial statements.

For the years ended March 31, 2018 and 2017

## 5. Notes to the Consolidated Balance Sheets

#### (1) Investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates

	Millions	s of yen	Thousands of U.S. dollars (Note 3) 2018	
March 31	2018	2017		
Investment securities (corporate stock)	¥129	¥174	\$1.211	

#### (2) Pledged Assets

For the loans payable of the business company of the PFI business that we finance, the Company provided a collateral.

The assets pledged as collateral are as follows:

	Millions	Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018
Short-term Loans			
(Current Assets "Other")	¥24	¥24	\$227
Investment securities	49	50	466
Long-term Loans			
(Investments and Other Assets "Other")	162	186	1,523
_	¥235	¥260	\$2,216

The business securities deposits pledged as collateral under the Building Lots and Buildings Transaction Business Act Laws are as follows:

March 31	Millions	of yen	Thousands of U.S. dollars (Note 3)	
	2018	2017	2018	
Investment securities	-	¥45	-	
Long Term Guarantee Deposit (Investment and Other Assets "Other")	¥40	-	\$376	

## (3) Commitments

The Company had a total of ¥4,300 million (\$40,463 thousand) of overdraft contracts and credit lines from two banks to facilitate the availability of efficient funds as of March 31, 2018 and 2017, respectively. The unutilized portion was ¥4,300 million (\$40,463 thousand) as of March 31, 2018 and 2017, respectively.

#### (4) Notes due at the fiscal year end

The accounting treatment for the settlement of notes is at the date of clearance. As March 31, 2018 was a holiday for financial institutions, the following matured notes due at the fiscal year end are included in the balance as of March 31, 2018 and these were settled on the next business day.

For the years ended March 31, 2018 and 2017

	Millions	Millions of yen		
March 31	2018	2017	2018	
Notes receivable	¥363	-	\$3,414	
Notes payable	135	-	1,268	

## (5) Provision for loss on construction contracts

Provision for loss on construction contracts is provided for the amount equivalent to cover future loss by evaluating individual construction from which loss is expected and reasonably estimated.

Cost of contracts in progress and provision account in relation to the construction works, which the expected loss becomes probable are represented in current assets and liabilities, respectively without netting.

Among cost of contracts in progress, the aggregate amount corresponding to provision for loss on construction contracts is \(\frac{4}{3}\)3 million (\(\frac{4}{25}\) thousand) and nil at March 31, 2018 and 2017, respectively.

Provision for loss on construction contracts, which was included in cost of sales for completed construction contracts, amounted to ¥36 million (\$339 thousand) and ¥28 million for the years ended March 31, 2018 and 2017, respectively.

For the years ended March 31, 2018 and 2017

# 6. Notes to the Consolidated Statements of Income

## (1) The major components of "Selling, General and Administrative Expenses"

_	Millions of	Thousands of U.S. dollars (Note 3)	
For the year ended March 31	2018	2017	2018
Employees' salaries and allowances	¥4,426	¥4,697	\$41,649
Net periodic pension expense	166	134	1,558
Accrued bonus to directors	19	65	183
Provision of allowance for doubtful accounts	10	44	90

## (2) Research and Development Expenses

Research and development expenses, which were included in general and administrative expenses, amounted to ¥452 million (\$4,250 thousand) for the year ended March 31, 2018 and ¥463 million for the year ended March 31, 2017.

## (3) Components of gain on sale of tangible fixed assets

	Millions of	Thousands of U.S. dollars (Note 3)		
For the year ended March 31	2018	2017	2018	
Machinery and equipment	¥18	¥42	<b>\$171</b>	
Land	153	-	1,438	
Others	17	5	162	
_	¥188	¥47	\$1,771	

## (4) Components of loss on disposal of tangible fixed assets

	Millions o	Thousands of U.S. dollars (Note 3)	
For the year ended March 31	2018	2017	2018
Buildings	¥154	¥57	\$1,452
Machinery and equipment	46	30	430
Others	<b>16</b> 21		153
_	¥216	¥108	\$2,035

For the years ended March 31, 2018 and 2017

## (5) Impairment loss on tangible fixed assets

For the year ended March 31, 2018, the Companies recognized an impairment loss for the following group of assets:

Location	Use	Category	Millions of yen	Thousand of	
				U.S. dollars (Note 3)	
Mie Prefecture	Mie Prefecture Idle assets		¥15	\$138	
Hiroshima Prefecture	Prefecture Assets used for business		155	1,455	
Tottori Prefecture Assets used for business		Structures	4	43	
Total			¥174	\$1,636	

The Companies assessed impairment for each group of assets, which were grouped on the basis of managerial accounting, branch and segment, and for idle assets, individually.

As a result of a worsening operating profitability, the Companies reduced the book value of the above assets to the recoverable value for assets used for business and estimated sale value for the idle assets. The total impairment loss was ¥174 million (\$1,636 thousand) under extraordinary losses.

The recoverable value was measured by its fair value less costs of disposal. The fair value of land was based on the estimated sale value or appraisal value of the land less estimated disposal costs.

For the year ended March 31, 2017, the Companies recognized an impairment loss for the following group of assets:

Location	Use	Category	Millions of yen
Kochi Prefecture	Assets used for business	Land	¥52
Nagano Prefecture	Assets used for business	Buildings	29
Nagano Prefecture	Assets used for business	Others	9
Hokkaido	Assets used for business	Land	12
Hokkaido	Assets used for business	Buildings	3
поккашо	Assets used for business	Others	2
Hokkaido	Assets used for business	Land	40
HORKAIGO	Assets used for business	Others	6
Total			¥153

The Companies assessed impairment for each group of assets, which were grouped on the basis of managerial accounting, branch and segment, and for idle assets, individually.

As a result of a worsening operating profitability, the Companies reduced the book value of the above assets used for business to the recoverable value and recorded the reduction as an impairment loss of ¥153 million under extraordinary losses.

The recoverable value was measured by the higher of its fair value less costs of disposal and its value in use. The discount rate of 1.7% was used to calculate the present value of the future cash

For the years ended March 31, 2018 and 2017

flows. The fair value of land was based on the assessed value or appraisal value of the land less estimated disposal costs. The value in use is based on the present value of future cash flows expected to be derived from an asset or cash-generating unit.

## 7. Other Comprehensive Income

The following table presents reclassification adjustments and tax effects allocated to each component of other comprehensive income for the years ended March 31, 2018 and 2017.

	Millions o	Thousands of U.S. dollars (Note 3)	
For the year ended March 31	2018	2017	2018
Valuation difference on available-for-sale securities:			
Amount recognized in the period	¥78	¥605	\$738
Amount of recycling	(753)		(7,092)
Before income tax effect adjustment	¥(675)	¥605	\$(6,354)
Amount of income tax effect	206	(186)	1,945
Valuation difference on available-for-sale			
securities	(469)	¥419	\$(4,409)
Foreign currency translation adjustments:			
Amount recognized in the period	4	(89)	37
Retirement benefits liability adjustments:			
Amount arising during the year	222	(96)	2,089
Reclassification adjustments for gains and losses			
included in net income	80	33	755
Amount before tax effect	302	(63)	2,844
Tax effect	(93)	19	(871)
Retirement benefits liability adjustments	210	(44)	1,973
Total other comprehensive income	¥(255)	¥286	\$(2,399)

#### 8. Notes to the Consolidated Statements of Changes in Net Assets

For the year ended March 31, 2018

## (1) Type and number of outstanding shares

		Thousands of shares					
Type of shares	Balance at March 31, 2017	Increase in shares during the year	Decrease in shares during the year	Balance at March 31, 2018			
Issued stock:							
Common stock							
(notes 1. 2.)	97,616	-	(87,854)	9,762			
Treasury stock:							
Common stock							
(notes 1. 3. 4.)	9,701	3	(8,733)	971			

For the years ended March 31, 2018 and 2017

#### Notes

- 1. 10 common shares were consolidated into 1 share on October 1, 2017.
- 2. Decrease in numbers of issued shares by 87,854 thousand is due to share consolidation.
- 3. Increase in numbers of treasury stock by 3 thousand is due to purchasing 0 thousand fractional shares and purchasing 3 thousand shares constituting less than one unit.
- 4. Decrease in numbers of treasury stock by 8,773 thousand is due to share consolidation.

#### (2) Dividends

(i) Dividends paid to shareholders

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Source	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 15, 2017)	Common stock	¥1,319	\$12,409	Retained earnings	¥15	\$0.14	March 31, 2017	June 8, 2017

(ii) Dividends with a shareholders' cut-off date during the current fiscal year but an effective date subsequent to the current fiscal year

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Source	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 15, 2018)	Common stock	¥1,319	\$12,408	Retained earnings	¥150	\$1.4	March 31, 2018	June 7, 2018

## For the year ended March 31, 2017

(1) Type and number of outstanding shares

	Thousands of shares				
Type of shares	Balance at March 31, 2016	Increase in shares during the year	Decrease in shares during the year	Balance at March 31, 2017	
Issued stock:					
Common stock	97,616	-	-	97,616	
Treasury stock:					
Common stock	9,697	4	-	9,701	

#### (2) Dividends

(i) Dividends paid to shareholders

Resolution	Type of shares	Amount (Millions of yen)	Source	Amount per share (Yen)	Shareholders' cut-off date	Effective date
Board of directors (May 13, 2016)	Common stock	¥1,495	Retained earnings	¥17	March 31, 2016	June 8, 2016

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

(ii) Dividends with a shareholders' cut-off date during the current fiscal year but an effective date subsequent to the current fiscal year

Resolution	Type of shares	Amount (Millions of yen)	Source	Amount per share (Yen)	Shareholders' cut-off date	Effective date
Board of directors (May 15, 2017)	Common stock	¥1,318	Retained earnings	¥15	March 31, 2017	June 8, 2017

#### 9. Notes to the Consolidated Statements of Cash Flows

Cash and Cash Equivalents at March 31, 2018 and 2017 consisted of:

	Millions of yen		Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018	
Cash and deposits	¥26,632	¥25,349	\$250,603	
Certificates of deposit (Short-term investment				
securities)	12,000	11,000	112,919	
Cash and cash equivalents	¥38,632	¥36,349	\$363,522	

## 10. Leases

Information regarding finance leases as lessor for the years ended March 31, 2018 and 2017 were as follows:

(1) Details of lease investment assets

Current assets

	Millions	Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018
Lease receivables	¥6,879	¥6,993	\$64,735
Estimated salvage value	1,077	992	10,129
Receipt interest equivalent value	(549)	(490)	5,165
Lease investment assets	¥7,407	¥7,495	\$69,699

(2) The collection schedule after the balance sheet date of lease receivables and lease investment assets was as follows:

Lease receivables (Current assets)

For the years ended March 31, 2018 and 2017

	Millions o	Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018
Due within one year	¥0	¥1	\$1
Due after one to two years	-	-	-
Due after two to three years	-	-	-
Due after three to four years	-	-	-
Due after four to five years	-	-	-
Due after five years	-	-	-

#### Lease investment assets (Current assets)

	Millions	Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018
Due within one year	¥2,424	¥2,369	\$22,812
Due after one to two years	1,885	1,921	17,739
Due after two to three years	1,347	1,378	12,674
Due after three to four years	837	859	7,881
Due after four to five years	323	376	3,040
Due after five years	63	90	589

Information regarding operating lease transactions for the years ended March 31, 2018 and 2017 were as follows:

Future minimum lease payments on noncancellable leases

	Millions o	Thousands of U.S. dollars (Note 3)		
March 31	2018	2017	2018	
Due within one year	¥787	¥826	\$7,405	
Due over one year	801	920	7,534	
	¥1,588	¥1,746	\$14,939	

#### 11. Financial Instruments

- (1) Status of Financial Instruments
- (i) Policy regarding financial instruments

The Companies limit the scope of its cash and fund management activities to short-term deposits, and have a policy of relying principally on bank borrowings.

The Companies utilize hedging instruments in order to reduce the companies' risk of fluctuations in interest rates, and have a policy of not engaging in derivative transactions for speculative purposes.

#### (ii) Type of financial instruments and related risk

In the course of its business activities, the Companies are exposed to credit risk arising from notes receivable, accounts receivable from construction contracts, electronically recorded monetary claims and other that are outstanding from its customers.

The Companies are exposed to market price risk for short-term investment securities and investment

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

securities because of short-term maturities, commercial papers, held-to-maturity debt securities and stocks of other companies with which the Companies have business relationship.

In the course of its business activities, the Companies notes payable, accounts payable for construction contracts, electrically recorded obligations and others are mostly payable within four months.

The Companies have loans payable up to five years from the date of the closing of accounts. Although the Companies are exposed to liquidity risk from the portion of the loans payable, the Companies use interest rate swap transactions in order to minimize the risk of fluctuation in interest rates on such borrowings.

Please note that further information regarding the method of hedge accounting, hedging instruments and hedged items, hedging policy, and the assessment of the effectiveness of hedging activities may be found in the section "2. Summary of Significant Accounting Policies, (10) Hedge Accounting".

## (iii) System for management of financial instruments

a. Credit risk management (the risk that counterparties may default on their obligations to the Companies) The Companies have prepared an official policy for managing credit exposures. The Companies establish a payment term and credit limit for each customer in every branch and every business office. Credit risk management section of head office monitors the outstanding balances of customers on a regular basis and changes collection terms or credit limits in case based on the financial performance of each customer. These procedures are also performed by the consolidated subsidiaries to reduce credit risk.

Credit risk related to held-to-maturity debt securities and derivative transactions, the Companies believe the credit risk is minimal as they hold government bonds only as well as the fact that they only have derivative transactions with highly rated financial institutions.

b. Market risk management (the risks arising from fluctuations in interest rates, prices and other indicators)

The Companies use interest rate swap transactions in order to minimize the risk of fluctuation in interest rates on borrowings.

For marketable securities and investment securities, the Companies periodically confirm the market value of such financial instruments and the financial position of the issuers. The Companies review the status of these investments on a continuing basis in order to take into consideration of the market conditions and relationship with the client.

The execution and management of the derivative transactions follow the official rules that determine authority and the ceiling of the transactions, and the approval of the director in charge.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

c. Liquidity risk management (the risk that the Companies may not be able to meet its payment obligations on the schedules date)

The Companies plan capital requirements based on reviewing each branch's section report and manage liquidity risk by maintaining fluidity of their capital. These procedures are also performed by the consolidated subsidiaries to manage liquidity risk. When a group company faces shortage of operating funds, the companies use group financing.

(iv) Supplementary explanation of the estimated fair value of financial instruments and related matters

The estimated fair value of financial instruments is based on their market prices and other indicators. When there is no market price available, the Companies use reasonable assumptions to estimate the fair value. Since factors that may result in fluctuations in value are taken into account in estimating the price, this price may fluctuate when different assumptions are used.

The contract (notional) amount of derivatives in the section "Estimated Fair Value and Other Matters Related to Financial Instruments" is not an indicator of the actual risk involved in derivative transactions.

For the years ended March 31, 2018 and 2017

## (2) Estimated Fair Value and Other Matters Related to Financial Instruments

Carrying value on the consolidated balance sheet as of March 31, 2018 and unrealized gains (losses) are shown in the following table. Please note that for those items of which obtaining an estimated fair value is deemed to be extremely difficult, such differences are not stated (Please refer to note 2).

	Millions of yen							
		2018			2017			
_	Book value	Fair market value	Difference	Book value	Fair market value	Difference		
<ul><li>(1) Cash and deposits</li><li>(2) Notes receivable, accounts receivable from completed construction contracts and</li></ul>	¥26,632	¥26,632	¥ -	¥25,349	¥25,349	¥ -		
other	52,408	52,408	-	46,743	46,743	-		
(3) Electronically recorded monetary claims	4,369	4,369	-	5,314	5,314	-		
	12000	12,000	-	11,000	11,000			
(5) Investment securities	6,570	6,570	-	7,577	7,578	1		
Total assets	¥101,979	¥101,979	¥ -	¥95,983	¥95,984	¥1		
(6) Notes payable, accounts payable for construction contracts and other	¥33,919	¥33,919	¥ -	¥31,321	¥31,321	¥ -		
(7) Electronically recorded								
obligations	10,609	10,609	-	-	-	-		
(8) Accounts payable-other	1,866	1,866		11,780	11,780			
(9) Short-term								
Loans payable	-	-	-	-	-	-		
(10) Long-term loans								
payable (*)	9,700	9,693	7	9,640	9,647	7		
Total liabilities	¥56,094	¥56,087	¥7	¥52,741	¥52,748	¥7		
Derivatives transactions	-	-	-	-	-	-		

# Notes to the Consolidated Financial Statements For the years ended March 31, 2018 and 2017

	Thousands of U.S. dollars (Note 3)				
		2018			
_	Book value	Fair market value	Difference		
(1) Cash and deposits (2) Notes receivable, accounts receivable from completed construction contracts and	\$250,603	\$250,603	\$ -		
other	493,161	493,161	-		
monetary claims (4) Short-term investment	41,113	41,113	-		
securities	112,919	112,919	-		
(5) Investment securities	61,825	61,825	-		
Total assets	\$959,621	\$959,621	\$ -		
(6) Notes payable, accounts payable for construction contracts and other	\$319,181	\$319,181	\$ -		
(7) Electronically recorded obligations	99,831	99,831	_		
(8) Accounts payable-other	17,554	17,554			
(9) Short-term					
Loans payable	-	-	-		
(10) Long-term loans					
payable (*)	91,277	91,212	65		
Total liabilities	\$527,843	\$527,778	\$65		
<b>Derivatives transactions</b>	-	-	-		

<sup>(\*)</sup> Current portion of long-term loans payable were included in Long-term loans payable

For the years ended March 31, 2018 and 2017

#### Note

1. Valuation method of fair value of financial instruments

#### Assets

(1) Cash and deposits, and (2) Notes receivable, accounts receivable from completed construction contracts and other, (3) Electronically recorded monetary claims.

Since these items are settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

(4) Short-term investment securities

Since these items are the certificates of deposits and commercial papers that are settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

(5) Investment securities

The estimated fair values of these items are as follows. Stocks are valued at quoted price in active markets. Bonds are valued at the price provided by the financial institutions.

#### Liabilities

(6) Notes payable, accounts payable for construction contracts and other, (7) Electronically recorded monetary obligations, (8) accounts payable-other, (9) Short-term loans payable

Since these items are settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

#### (10) Long-term loans payable

Fair values of long-term loans payable are calculated by discounting the total amount of the principal and interest of such borrowed money at the interest rates considered to be applicable to new borrowings.

The long-term loans payable with variable interest rates are treated as exceptions for interest rate swaps.

These are calculated by discounting the total amount of the principal and interest of such borrowed money processed the same as the interest swap rate at the rational estimate interest rates to be applicable to similar borrowings.

#### Derivative transactions

The fair value of interest rate swaps subject to special treatment embedded in long-term loans subject to hedging is included in the fair value of the corresponding long-term loan. (Note 1 (8))

2. Items for which obtaining an estimated fair value is deemed to be extremely difficult

Items	Book va Millions o	Thousands of U.S. dollars (Note 3)	
	2018	2017	2018
Unlisted shares	¥746	¥795	\$7,018

The items were not included in "(5) Investment securities" at March 31, 2018 and 2017, because they were not publicly traded, and obtaining an estimated fair value is deemed to be extremely difficult.

For the years ended March 31, 2018 and 2017

3.Redemption schedule after the balance sheet date for monetary claims and securities with maturity dates

	Millions of yen								
		March 3	1, 2018			March 31, 2017			
_	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years	
Cash and deposits  Notes receivable, accounts receivable from completed construction contracts and	¥26,606	¥ -	¥ -	¥ -	¥25,320	¥ -	¥ -	¥ -	
other	52,408	-	-	-	46,743	-	-	-	
monetary claims	4,369	-	-	-	5,314	-	-	-	
securities	12,000	-	-	-	11,000	-	-	-	
Investment securities	-	-	-	-	45	-	-	-	
Asset total	¥95,383	¥ -	¥ -	¥ -	¥88,422	¥ -	¥ -	¥ -	

-	Thousands of U.S. dollars (Note 3)  March 31, 2018					
_	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years		
Cash and deposits  Notes receivable, accounts receivable from completed construction contracts and	\$250,358	\$ -	\$ -	\$ -		
other	493,161	-	-	-		
monetary claims	41,113	-	-	-		
securities	112,919	-	-	-		
Investment securities	-		-	-		
Asset total	\$897,551	\$ -	\$ -	\$ -		

4. Repayment schedule after the balance sheet date for long-term loans and short-term loans.

	Millions of yen						
	March :	31, 2018	March 3	31, 2017			
	Short-term loans Long-term loans		Short-term loans	Long-term loans			
Due within one year	-	¥ -	-	¥3,040			
Due after one to two years	-	1,000	-	-			
Due after two to three years	-	200	-	1,000			
Due after three to four years	-	5,500	-	100			
Due after four to five years	-	3,000	-	5,500			
Due after five years	-	<u> </u>		-			

# Notes to the Consolidated Financial Statements For the years ended March 31, 2018 and 2017

Thousands	of H	S dol	lars (	Note	3)
Thousanus	, oi o.	o. uoi	iais (	NOIL	JI

	March 31, 2018			
	Short-term loans	Long-term loans		
Due within one year	-	\$ -		
Due after one to two years	-	9,410		
Due after two to three years	-	1,882		
Due after three to four years	-	51,755		
Due after four to five years	-	28,230		
Due after five years	-	-		

# 12. Investment Securities

Investment securities as of March 31, 2018 and 2017 were as follows:

# (1) Held-to-maturity debt securities with market quotations

	Millions of yen						
•		2018			2017		
	Fair market value	Book value	Difference	Fair market value	Book value	Difference	
Securities with unrealized gains							
Governmental and municipal bonds	¥-	¥-	¥-	¥45	¥45	¥0	
Securities with unrealized losses		<del>-</del>	<del></del>				
Governmental and							
municipal bonds	-	-	-	-	-	-	
Total	¥-	¥-	¥-	¥45	¥45	¥0	

_	Thousands of U.S. dollars (Note 3)					
	2018					
	Fair market value	Book value	Difference			
Securities with unrealized gains						
Governmental and municipal bonds  Securities with unrealized losses	<b>\$-</b>	<b>\$-</b>	\$-			
Governmental and municipal bonds  Total	- \$-	- \$-	<u>-</u> \$-			

For the years ended March 31, 2018 and 2017

## (2) Marketable securities

	Millions of yen							
		2018			2017			
	Acquisition cost	Fair market value	Difference	Acquisition cost	Fair market value	Difference		
Marketable securities with unrealized gains								
Equity securities Debt securities:	¥2,325	¥6,418	¥4,093	¥2,606	¥7,371	¥4,765		
Convertible bonds	-	-	-	-	-	-		
Others	-	-	<u>-</u>		=			
Sub total	¥2,325	¥6,418	¥4,093	¥2,606	¥7,371	¥4,765		
Marketable securities with unrealized losses								
Equity securities Debt securities:	¥204	¥152	¥(52)	¥210	¥161	¥(49)		
Convertible bonds	-	-	-	-	-	-		
Others	-	-	-	-	-	_		
Sub total	¥204	¥152	¥(52)	¥210	¥161	¥(49)		
Total	¥2,529	¥6,570	¥4,041	¥2,816	¥7,532	¥4,716		

	Thousands of U.S. dollars (Note 3)					
	2018					
	Acquisition cost	Fair market value	Difference			
Marketable securities with unrealized gains						
Equity securities Debt securities:	\$21,882	\$60,394	\$38,512			
Convertible bonds	-	-	-			
Others	-	-				
Sub total	\$21,882	\$60,394	\$38,512			
Marketable securities with unrealized losses						
Equity securities Debt securities:	\$1,919	\$1,430	\$(489)			
Convertible bonds	-	-	-			
Others	-	-				
Sub total	\$1,919	\$1,430	\$(489)			
Total	\$23,801	\$61,824	\$38,023			

Non-marketable securities book value ¥617 million (\$5,807 thousand) were not included in "Marketable securities" at March 31, 2018, because it is not practicable to estimate the fair value because of each of market prices and difficulty in estimating fair value without incurring excessive cost.

For the years ended March 31, 2018 and 2017

(3) Marketable securities sold for the years ended March 31, 2018 and 2017.

_	Millions of yen							
		2018			2017			
	Proceeds from sales	Total gain	Total loss	Proceeds from sales	Total gain	Total loss		
Equity securities Debt securities:	¥1,045	¥754	¥-	¥-	¥-	¥-		
Convertible bonds	-	-	-	-	-	-		
Others	-	-	<u>-</u>		-			
Total	¥1,045	¥754	¥-	¥-	¥-	¥-		

	Thousands of U.S. dollars (Note 3)					
	Proceeds from sales	Total gain	Total loss			
Equity securities Debt securities:	\$9,836	\$7,092	\$-			
Convertible bonds	-	-	-			
Others	-	-				
Total	\$9,836	\$7,092	\$-			

# 13. Derivative and Hedging Activities

For the years ended March 31, 2018and 2017

1. Derivatives transactions for which hedge accounting does not apply None

2. Derivatives transactions for which hedge accounting applies

			Millions of yen					
			Ma	rch 31, 2018		March 31, 2017		
Method of hedge accounting:	Type of transaction	Hedged item	Contract amount	Portion over 1 year	Fair value	Contract amount	Portion over 1 year	Fair value
Special treatment of interest-rate swaps	Interest rate swap transaction Floating receiving, fixed payment	Long-term loans payable	¥1,000	¥1,000	Note	¥4,000	¥1,000	Note

For the years ended March 31, 2018 and 2017

				ds of U.S. do (Note 3) rch 31, 2018	ollars
Method of hedge accounting:	Type of transaction	Hedged item	Contract amount	Portion over 1 year	Fair value
Special treatment of interest-rate swaps	Interest rate swap transaction Floating receiving, fixed payment	Long-term loans payable	\$9,410	\$9,410	Note

Note) The fair value of interest rate swaps subject to special treatment embedded in long-term loans subject to hedging is included in the fair value of the corresponding long-term loan.

#### 14. Retirement Benefits

#### (1) Summary of a retirement benefit scheme

The Company and its domestic consolidated subsidiaries operate funded and unfunded defined retirement benefit plans covering substantially all employees. On October 1, 2008, the Company and its domestic consolidated subsidiaries have transferred from the qualified pension plan to the defined benefit pension plan.

All defined retirement benefit pension plan provide a lump sum or pension based on salaries and terms. The lump sum payment plans provide a lump sum based on salaries, years of service and rank as retirement benefit.

There are 38 domestic consolidated subsidiaries that participate in another type of retirement benefit plan, which is operated by two independent pension plans.

#### (2) Defined benefit plan

1) The changes in the retirement benefit obligation during the years ended March 31, 2018 and 2017 are as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2018	2017	2018
Balance at the beginning of the year	¥10,751	¥10,663	\$101,169
Service costs	510	492	4,799
Interest costs	117	117	1,105
Actuarial gain or loss	(145)	71	(1,362)
Payment of retirement benefits	(693)	(592)	(6,527)
Balance at the end of the year	¥10,540	¥10,751	\$99,184

Note) Domestic consolidated subsidiaries calculate the projected benefit obligation by the simple method permitted under the Japanese accounting standard.

For the years ended March 31, 2018 and 2017

2) The changes in plan assets during the years ended March 31, 2018 and 2017 are as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2018	2017	2018
Balance at the beginning of the year	¥9,460	¥9,405	\$89,022
Expected return on plan assets	237	235	2,226
Actuarial gain or loss	78	(26)	727
Contributions by the Company	419	424	3,946
Payment of retirement benefits	(675)	(578)	(6,349)
Balance at the end of the year	¥9,519	¥9,460	\$89,572

3) The following table sets forth the funded status of the plans and the amounts recognized in the consolidated balance sheet as of March 31, 2018 and 2017 for the Company's and consolidated subsidiaries' defined benefit plans:

	Millions of yen		Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018	
Funded retirement benefit obligations	¥10,453	¥10,672	\$98,356	
Plan assets at fair value	(9,519)	(9,460)	(89,572)	
	934	1,212	8,784	
Unfunded retirement benefit obligations	88	79	829	
Net liability in the consolidated balance sheet	1,022	1,291	9,613	
Liability for retirement benefits	1,022	1,291	9,613	
Net defined benefit liability in the consolidated balance sheet	¥1,022	¥1,291	\$9,613	

4) The components of retirement benefit expense for the years ended March 31, 2018 and 2017 are as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018	
Service costs	¥510	¥492	\$4,799	
Interest costs	117	117	1,105	
Expected return on plan assets	(236)	(235)	(2,226)	
Amortization of actuarial gain (loss)	82	35	770	
Amortization of prior service costs	(2)	(2)	(15)	
Retirement benefit expense	471	407	4,433	

Note) Domestic consolidated subsidiaries calculate the projected benefit obligation by the simple method permitted under the Japanese accounting standard.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

5) The components of retirement benefits liability adjustments included in other comprehensive income (before the tax effect) for the years ended March 31, 2018 and 2017 are as follows;

	Millions of yen		Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018	
Prior service cost	¥2	1	¥15	
Actuarial gain and loss	(304)	62	(2,859)	
Total	(302)	63	(2,844)	

6) The components of retirement benefits liability adjustments included in accumulated other comprehensive income (before the tax effect) as of March 31, 2018 and 2017 are as follows;

	Millions of yen		Thousands of U.S. dollars (Note 3)	
March 31	2018	2017	2018	
Unrecognized prior service costs	¥(5)	¥(7)	¥(46)	
Unrecognized actuarial differences	468	772	4,402	
Total	463	765	4,356	

#### 7) Plan assets

i) The breakdown of plan assets

The fair value of plan assets, by major category, as a percentage of total plan assets as of March 31, 2018 and 2017 are as follows:

March 31	2018	2017
Bonds	54%	51%
Stocks	27	28
General accounts	11	10
Cash and deposits	2	5
Others	6	6
Total	100	100

ii) Estimation method of the long-term expected rate of return

The expected long-term return rate on plan assets is determined based on the current and expected future distribution of plan assets and the current and expected future long-term return rate on various assets of which plan assets are composed.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

# 8) The assumptions used in the actuarial computation (weighted average);

March 31	2018	2017
Discount rate	1.1%	1.1%
Long-term expected rate of return	2.5	2.5
Expected rates of salary increase	6.7	5.7

# (3) Defined contribution plans

Annual contributions to the defined contribution plans for the years ended March 31, 2018 and 2017 are as follows;

	Millions of yen		Thousands of U.S. dollars	
March 31	2018	2017	2018	
	56	44	529	

For the years ended March 31, 2018 and 2017

# 15. Accounting for Income Taxes

# (1) Significant components of deferred tax assets and liabilities

At March 31, 2018 and 2017, significant components of deferred tax assets and liabilities were as follows:

Millions of yen		Thousands of U.S. dollars (Note 3)	
2018	2017	2018	
¥517	¥613	\$4,862	
552	645	5,199	
211	221	1,985	
308	391	2,897	
1,464	303	13,779	
135	148	1,271	
290	275	2,725	
3,477	2,596	32,718	
(2,078)	(712)	(19,552)	
1,399	1,884	13,166	
(323)	(323)	(3,035)	
(1,236)	(1,443)	(11,633)	
(6)	(7)	(55)	
(1,565)	(1,773)	(14,723)	
¥(166)	¥111	\$(1,557)	
	2018  ¥517  552  211  308  1,464  135  290  3,477  (2,078)  1,399  (323)  (1,236)  (6)  (1,565)	2018       2017         ¥517       ¥613         552       645         211       221         308       391         1,464       303         135       148         290       275         3,477       2,596         (2,078)       (712)         1,399       1,884         (323)       (323)         (1,236)       (1,443)         (6)       (7)         (1,565)       (1,773)	

Note) Net deferred tax assets as of March 31, 2018 and 2017 are reflected in the following accounts in the consolidated balance sheet:

March 31,	Millions of yen		Thousands of U.S. dollars (Note 3)
	2018	2017	2018
Deferred tax assets (Current Assets)	¥937	¥1,240	\$8,814
Deferred tax assets (Non-current Assets)	31	13	292
Deferred tax liabilities (Current Liabilities)	(1)	(1)	(11)
Deferred tax liabilities (Non-current Liabilities)	(1,131)	(1,141)	(10,652)

# Notes to the Consolidated Financial Statements For the years ended March 31, 2018 and 2017

For the years ended March 31, 2018 and 2017, the reconciliation of the statutory tax rate to the effective income tax rate was as follows:

For the year ended March 31	2018	2017
Statutory tax rate	30.62%	30.86%
Permanent non-deductible differences such as entertainment expenses etc.	1.18	1.22
Inhabitant tax per capita	3.03	1.86
Valuation allowance for deferred tax assets	32.00	1.58
Others	(2.58)	(0.44)
Effective income tax rate	64.25	35.08

For the years ended March 31, 2018 and 2017

#### 16. Segment Information

#### (1) Outline of Reporting Segments

The Company has defined its reporting segments to be units composing the Company, for which financial information can be separately obtained. The Company's Board of Directors periodically monitors these business segments in order to determine the allocation of management resources and evaluate business results.

The Companies draw up a comprehensive strategy about construction work and a product and service by each management section of the Companies and the main consolidated subsidiary, and develop operation.

Accordingly, the Companies have categorized its operations by products and services that based on each management section of the Companies and the main consolidated subsidiary. The Reporting Segments are Construction, Material sales and Leasing business.

The Construction segment manufactures pavement and engages in engineering, building and business about the overall other construction. The Material sales segment manufactures asphalt and emulsion and engages in the overall other production and sales business for pavement and materials. The Leasing business segment engages in the leasing business of vehicles and apparatuses for office work.

(2) Calculation Method of Sales, Income (Loss), Assets, Liabilities and Other Items by Reporting Segments

The accounting methods used in the accounting for reporting segments are basically the same as the "Important Items Regarding the Preparation of the Consolidated Financial Statements". Please note that the income (loss) figures of the reporting segments are operating income-based figures. Inter-segment sales and transfers are based on market prices.

For the years ended March 31, 2018 and 2017

# (3) Sales, Income (Loss), Assets, Liabilities and Other Items by Reporting Segments

	•		Million	ns of yen		
For the year ended March 31, 2018	Construction	Material sales	Leasing business	Other	Adjustment	Consolidated total
Sales						
Sales to external customers	¥111,255	¥22,014	¥5,835	¥1,586	¥ -	¥140,690
Inter-segment sales	34	7,122	996	494	(8,646)	
Total	111,289	29,136	6,831	2,080	(8,646)	140,690
Segment income	¥4,785	¥4,459	¥282	¥254	¥(3,038)	¥6,742
Segment assets	¥68,848	¥27,378	¥11,975	¥2,206	¥38,218	¥148,625
Depreciation	¥1,417	¥1,696	¥551	¥26	¥80	¥3,770
Increase of tangible fixed assets and intangible assets	¥1,331	¥4,565	¥404	¥26	¥113	¥6,439
			Millio	ns of yen		
For the year ended March 31, 2017	Construction	Material sales	Leasing business	Other	Adjustment	Consolidated total
Sales						
Sales to external customers	¥105,366	¥22,297	¥5,164	¥1,538	¥ -	¥134,365
Inter-segment sales	63	6,524	953	458	(7,998)	
Total	105,429	28,821	6,117	1,996	(7,998)	134,365
Segment income	¥4,274	¥5,728	¥269	¥229	¥(3,214)	¥7,286
Segment assets	¥65,528	¥24,442	¥11,974	¥2,189	¥38,312	¥142,445
Depreciation	¥1,438	¥1,544	¥535	¥35	¥72	¥3,624
Increase of tangible fixed assets and intangible assets	¥1,208	¥2,081	¥806	¥16	¥98	¥4,209
			Thousands of U	J.S. dollars (No	ote 3)	
For the year ended March 31, 2018	Construction	Material sales	Leasing business	Other	Adjustment	Consolidated total
Sales						
Sales to external customers	\$1,046,910	\$207,155	\$54,909	\$14,919	\$ -	\$1,323,893
Inter-segment sales	316	67,015	9,369	4,655	(81,355)	<u> </u>
Total	1,047,226	274,170	64,278	19,574	(81,355)	1,323,893
Segment income	\$45,021	\$41,962	\$2,655	\$2,393	\$(28,584)	\$63,447
Segment assets	\$647,858	\$257,629	\$112,683	\$20,756	\$359,633	\$1,398,559
Depreciation	\$13,332	\$15,963	\$5,186	\$242	\$754	\$35,477
Increase of tangible fixed assets and intangible assets	\$12,521	\$42,961	\$3,799	\$247	\$1,066	\$60,594

Note) 1. "Others" includes the real estate, development and sales of the software, sales of the apparatus for office work, non-life insurance agency, and administration of sports facilities.

<sup>2. &</sup>quot;Adjustment" is as follows:

For the years ended March 31, 2018 and 2017

Segment income	Millions of	Thousands of U.S. dollars (Note 3)	
	2018	2017	2018
Transaction eliminations during segment	¥16	¥16	\$149
Corporate expense (*)	¥(3,054)	¥(3,230)	\$(28,733)
Total	¥(3,038)	¥(3,214)	\$(28,584)

\*Corporate expenses mainly comprise headquarters' general and administrative expenses that are not allocable to any reporting segment.

Segment assets	Millions o	Thousands of U.S. dollars (Note 3)	
	2018	2017	2018
Transaction eliminations during segment	¥(807)	¥(784)	\$(7,598)
Corporate assets (*)	¥39,026	¥39,095	\$367,231
Total	¥38,219	¥38,311	\$359,633

<sup>\*</sup>Corporate assets mainly comprise operative fund (cash and deposits), long-term investment capital and general and administrative assets that are not allocable to any reporting segment.

Depreciation and Increase of tangible fixed assets and intangible assets adjustment of the "Other" category are not allocable to any reporting segment, and it are the expense of the companies headquarter reporting.

#### Related information

# (a) Information about products and services

Information about products and services is omitted as the Company classifies such segments in the same way as it does its reporting segments.

#### (b) Information about geographic areas

# (i) Operating revenues

Information about geographic areas is omitted as operating revenues attributable to the third-party customers in Japan exceed 90% of the operating revenues reported in the Consolidated Statements of Income.

#### (ii) Tangible fixed assets

Information about geographic areas is omitted as Tangible fixed assets located in Japan exceed 90% of the Tangible fixed assets reported in the Consolidated Balance Sheets.

## (c) Information about major customers

For the year ended March 31, 2018

	Net sales	Thousands of	Relevant
Customers	Millions of yen	U.S. dollars (Note 3)	segment
Shimizu Corporation	¥ 17,100	\$160,908	Construction, Material sales, Leasing business

<sup>3.</sup> Segment profit is reconciled with operating income on the consolidated financial statements.

For the years ended March 31, 2018 and 2017

For the year ended March 31, 2017

	Net sales	Relevant
Customers	Millions of yen	segment
		Construction,
	¥ 17,412	Material sales,
Shimizu Corporation	,	Leasing business

Information on Impairment Loss on Tangible Fixed Assets by reporting segment For the year ended March 31, 2018

	Millions of yen					
March 31, 2018	Construction	Material sales	Leasing business	Other	Adjustment	Total
Impairment loss	¥ 155	¥ 4	¥ -	¥ -	¥15	¥174

Note) 1."Others" includes the real estate, development and sales of the software, sales of the apparatus for office work, non-life insurance agency, and administration of sports facilities.

## For the year ended March 31, 2017

	Millions of yen					
March 31, 2017	Construction	Material sales	Leasing business	Other	Adjustment	Total
Impairment loss	¥17	¥ 46	¥ -	¥90	¥ -	¥153

Note) "Others" includes the real estate, development and sales of the software, sales of the apparatus for office work, non-life insurance agency, and administration of sports facilities.

Information on Amortization on Goodwill and Unamortized Balance by reporting segment Information on Amortization on Goodwill and Unamortized Balance by reporting segments is omitted, as the amount was insignificant as of and for the year ended March 31, 2017, and not applicable for the year ended March 31, 2018.

Information on Gain on Negative Goodwill by reporting segment

Information on gain on negative goodwill by reporting segments is not applicable for the years ended March 31, 2018 and 2017.

#### Geographic Segment Information

Segment information classified by geographic area was omitted because the majority of the Companies' operations were performed in Japan.

# **Notes to the Consolidated Financial Statements**

For the years ended March 31, 2018 and 2017

Export Sales and Sales by overseas subsidiaries

Segment information for export sales and sales by overseas subsidiaries was omitted since such sales make up less than 10% of consolidated sales and are, thus, immaterial.

For the years ended March 31, 2018 and 2017

# 17. Related Party Transactions

The material transactions of the Company with related companies and individuals, excluding transactions with consolidated subsidiaries which were eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2018 and 2017 were as follows:

				Millions of yen / Thousands of U.S. dollars (Note 3)					
					Transaction		Resulting a	accounting bala	ance
Name of related	Daid in Dringing		Description of the March 31		Account	At March 31			
company	cupitui	Dusiness	by the company	transactions				2018	2017
Shimizu	¥74,365	Construction	24.95%				Accounts	¥4,892	¥4,471
Corporation	million	& Development			VII 0 0 0		receivables from completed construction contracts	\$(46,037)	
				Construction contracts	Construction	¥15,841	Electronically recorded monetary claims	¥3,044 \$(28,645)	¥3,833
							Advances received on uncompleted construction contracts	¥457 \$(4,302)	¥2,135
				Material sales	¥17 \$(161)	¥26	Accounts receivable -trade	¥3 \$(27)	¥6
							Accounts receivable -other	¥7 \$(63)	¥8
				Construction order	¥10 \$(95)	¥0	Electronically recorded obligations	¥6 \$(54)	¥-

The terms and conditions of the above transactions are on an arm's-length basis.

## 18. Per Share Data

	Y	U.S. dollars (Note 3)	
Per Share	2018	2017	2018
Net assets	¥8,824.68	¥8,838.55	\$83.04
Profit attributable to owners of parent:			
Basic	¥164.88	¥506.35	\$1.55
Diluted	_	-	-
Cash dividends			
Common shares	¥150.00	¥150.00	\$1.41

 $Note)\ Diluted\ per\ share\ amounts\ are\ not\ shown\ because\ no\ convertible\ bonds\ have\ been\ issued.$ 

10 common shares were consolidated into 1 share on October 1, 2017. Net assets and profit attributable to owners of parent for the period ended March 31, 2017 were calculated on the assumption that the share consolidation was executed at the beginning of said fiscal year.

For the years ended March 31, 2018 and 2017

Calculation bases for net assets per share as of March 31, 2018 and 2017 were as follows:

	Millions	Thousands of U.S. dollars (Note 3)	
	2018	2017	2018
Net assets	¥77,758	¥77,869	\$731,704
Deduction amount	¥185	¥165	\$1,738
(Non-controlling interests)	¥(185)	¥(165)	<b>\$(1,738)</b>
Net assets available to common stockholders	¥77,573	¥77,703	\$729,966
Common stock outstanding except for treasury			
stock (in thousands of shares)	8,791	8,792	

Calculation bases for profit per share for the years ended March 31, 2018 and 2017 were as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2018	2017	2018
Profit attributable to owners of parent	¥1,450	¥4,452	\$13,640
Profit not available to common stockholders	-	-	-
(Net income appropriated as bonuses to directors)	-	-	-
Profit attributable to owners of parent available to			
common stockholders	¥1,450	¥4,452	\$13,640
(in thousands of shares).	8,791	8,792	

#### 19. Subsequent Events

#### (i) Cash

The payment of cash dividends to shareholders on record at March 31, 2018 in the aggregate amount of ¥1,319 million (\$12,408 thousand) (¥150 per share) was agreed by the Board of Directors on May 15, 2017. The resolution came into force on June 7, 2018.

## (ii) Business Suspension Order

The Company received a business suspension order from the Ministry of Land, Infrastructure, Transport and Tourism in accordance with Article 28, Paragraph 3 of the Construction Business Act as a result of breaching the Antimonopoly Act. This order may impact the Company's project award amount in the next fiscal year.

- Details of Business Suspension under the Order
   All business activity in Japan related to paving work for public works or private sector work.
  - (2) Period of Business Suspension30 days, starting from June 22, 2018 to July 21, 2018.

# Notes to the Consolidated Financial Statements For the years ended March 31, 2018 and 2017

# 20. Short-term Loans Payable and Long-term Loans Payable

	Millions of yen		Thousands of U.S. dollars (Note 3)	Average interest rate (%)	Repayment period
March 31	2018	2017	2018	1416 (70)	
Short-term loans payable	¥-	¥-	<b>\$</b> -	-	-
Current portion of long-term loans payable  Long-term loans payable	-	3,040	-	-	- 2020~
(excluding current portion)	9,700	6,600	91,277	0.90	2023
Total	¥9,700	¥9,640	\$91,277		

Annual maturities of long-term loans payable are as follows:

Year ending on March 31	Millions of yen	Thousands of U.S. dollars (Note 3)
Due after one to two years	1,000	9,410
Due after two to three years	200	1,882
Due after three to four years	5,500	51,755
Due after four to five years	3,000	28,230
<del>-</del>	¥9,700	\$91,277

For the years ended March 31, 2018 and 2017

# 21. Quarterly Information (Unaudited)

	Millions of yen						
	The first quarter Apr. 1 – Jun. 30, 2017	The second quarter Jul. 1 – Sep. 30, 2017	The third quarter Oct. 1 – Dec. 31, 2017	The fourth quarter Jan. 1 – Mar. 31, 2018			
Net Sales	¥26,859	¥57,636	¥97,376	¥140,690			
Profit before income taxes. Profit attributable to	¥368	¥2,107	¥5,275	¥4,112			
Owners of parent Profit attributable to	¥188	¥1,389	¥3,528	¥1,450			
owners of parent of per share (Yen)	¥21.40	¥158.05	¥401.29	¥164.88			
	Thousands of U.S. dollars (Note 3)						
		Thousands of U.S	dollars (Note 3)				
	The first quarter Apr. 1 – Jun. 30, 2017	Thousands of U.S The second quarter Jul. 1 – Sep. 30, 2017	S. dollars (Note 3)  The third quarter Oct. 1 – Dec. 31, 2017	The fourth quarter Jan. 1 – Mar. 31, 2018			
Net Sales		The second quarter	The third quarter				
Net Sales  Profit before income taxes. Profit attributable to	Apr. 1 – Jun. 30, 2017	The second quarter Jul. 1 – Sep. 30, 2017	The third quarter Oct. 1 – Dec. 31, 2017	Jan. 1 – Mar. 31, 2018			
Profit before income taxes.	Apr. 1 – Jun. 30, 2017 \$252,745	The second quarter Jul. 1 – Sep. 30, 2017 \$542,351	The third quarter Oct. 1 – Dec. 31, 2017 \$916,308	Jan. 1 – Mar. 31, 2018 \$1,323,893			

 $Note)\ Diluted\ per\ share\ amounts\ are\ not\ shown\ because\ no\ convertible\ bonds\ have\ been\ issued.$ 

10 common shares were consolidated into 1 share on October 1, 2017. Net assets and profit attributable to owners of parent for the period ended March 31, 2017 were calculated on the assumption that the share consolidation was executed at the beginning of said fiscal year.